



IFPSM Value Proposition

Introduction

The International Federation of Purchasing and Supply Management was incorporated in 1974 when leading associations from around the world agreed that to develop the profession, share best practice and support the growth of associations that a community of not for profit organisation should be formed.

Since then the Federation has grown year on year to a network of 45 national and regional associations with a practitioner's community in excess of 250,000.

IFPSM facilitates the development and distribution of knowledge to elevate and advance the procurement profession, thus favourably impacting the standard of living of citizens worldwide through improved business practices.

IFPSM is the unique globally recognised federation for the profession across the world.

Member Value Proposition

IFPSM offers membership to associations from across the world that operate within the purchasing, procurement and supply management sectors.

Membership is open to not for profit organisations which can demonstrate that they are governed by their members. An Affiliate membership grade is also available for educational organisations such as universities.

The Membership Value Proposition falls into a number of categories which provides a range of opportunities for the members that support their organisations development and through this supports the development of the profession and practitioners while raising the profile of the associations both nationally and internationally.

Regional Networking

There are four regional networks, Africa, Americas, Asia/Pacific and Europe. Each region is led by an elected Regional Vice President (RVP) who serves a three year term as an IFPSM Board of Director. This structure ensures that the member's voice is listened to and acted on at the strategic level of IFPSM.



The IFPSM Europe Regional Group

The RVP deliver an annual engagement plan that is created by the members that plans the activities that they wish to engage with throughout the subsequent 12 months. This plan is continually reviewed and amended.

The RVP is responsible for the implementation of the plan and supported by the IFPSM Secretariat.

Typically, the engagement plan will deliver two regional full day meetings annually and two virtual meetings.

These meetings are designed to encourage members to fully engage with all the regions associations and are structured to share best practice with case studies of new developments in the world of association development.



Regional projects are agreed such as sharing association products on a commercial basis, sharing statistical data on membership trends and supporting the development of PMIs.

The regions also engender associations to build on relationships and partner with colleagues who have shared challenges to agree solutions.

Within the regions, strong support for individuals occurs which can provide invaluable mentoring and personal development.

Global Networking

IFPSM, in addition to the strong regional structure, also delivers global events where members can engage and derive business and personal benefits.

Bi-annually there is a Council meeting where all the senior delegates are invited to attend along with their association colleagues.

The Council meeting which typically is of one day's length will consider the development and growth of the Federation and also cement relationships and inter associations objectives.

IFPSM also delivers a series of webinars on an annual basis with partners from leading global associations which are free to attend by all associations. These webinars cover relevant topics both for associations and practitioners.

IFPSM World Summit

Bi-annually IFPSM hosts its flagship event which brings the profession together to discuss and learn new developments within the association sector.

The World Summit is the culmination of a week of events typically in September which includes Board meetings, Council Meetings and Regional Meetings.

The World Summit runs over two days and is formatted to deliver key note presentations from international speakers and a series of workshops that cover topics that are particularly relevant for association development.

Members currently only pay a minimal registration fee for attending the World Summit and its associated social programme of £75 per delegate.

In 2017 the World Summit will be held on 22 - 23 September in Taipei, Taiwan. The last World Summit was held in Barcelona on 18 - 19 September 2015 and you can follow this link to learn more about what the World Summit is about. <https://www.youtube.com/watch?v=ZuYiy7NoeJI>



IFPSM Web Resources

All members are provided with a section within the website to promote their association. The website is a central point for the profession and provides knowledge and case studies that comment on the profession and its development.

IFPSM Social Media

IFPSM maintains a strong presence through social media and manages two sites in LinkedIn and Twitter. All members can join these groups, post and share through these mediums.

IFPSM Newsletter

IFPSM delivers on a quarterly basis a members newsletter that carries topics of relevance to the profession and associations where members can share content regarding their most recent successes and developments. Typically, the newsletters will carry editorial from IFPSM partner organisations.

IFPSM Commercial Partners

IFPSM enters into partnership with organisations who can provide commercially beneficial opportunities to its member associations. The opportunity can include potential revenue share propositions where members can benefit financially.

In addition, IFPSM will provide discounted registration to commercial events worldwide which can be offered at no cost to practitioners who are members of the associations.

IFPSM Global Partners

As the unique umbrella Federation for the profession, IFPSM is the natural partner for global organisations which includes The United Nations family, ISO, CEN, World Bank and the EU.

This provides IFPSM a major opportunity to influence and steer developments on a global basis where new professional standards are being considered at an initial stage and by this not only ensure that their voice is heard at the highest level but also raise their profile nationally and internationally.

IFPSM and Academia

IFPSM is a member of the International Purchasing and Supply Education and Supply Education Association (IPSE). This partnership delivers research opportunities to the associations as IPSE represents university and educational organisations throughout the world who collaborate to deliver research projects

IFPSM Summer School

For the last 21 years, IFPSM has delivered annually a summer school for students who are committed to a PHD programme.



The summer school which is currently held in the Netherlands, normally in June, is subsidised by IFPSM and offers members the opportunity to offer an excellent development opportunity to their relevant members and build a network of the professions future leaders. The Summer School will be held on 20 – 24 June 2016 at the University of Twente in the Netherlands.

Delegates at the Summer School 2015

IFPSM Global Standard

As a key initiative to develop the profession IFPSM created an independently assessed Global Standard for degree equivalent educational programmes.

This robust and stringent assessment allows members to submit their educational programmes for assessment and if successful, provides a unique accreditation marque which adds major value to these programmes and supports their development.

The Global Standard network encourages organisations from across the profession to support the professions development and provides a platform for inter-organisational support. <http://www.ifpsm.org/global-standard/>



Soeren Vammen awarding the Global Standard Certificate to VTC

IFPSM Standard for Operational and Supervisory Management

IFPSM launches its newest accreditation standard in June 2016. This quality marque will assess programmes designed to support the development of individuals who are moving through their career in Purchasing and Supply management.

The new standard is subject to a rigorous assessment process and if determined to have met the standard, an award will be received that will be applicable over a three year period.

Successful member programmes will receive the standard's marque which endorses the quality of the programme and adds value and assurance to the student that they are choosing a high quality and internationally recognised programme of education.

IFPSM Association Engagement Summits

IFPSM hosts a regional engagement summits for association CEOs and Presidents.

These summits are by invitation only and bring together the most senior representatives of associations to discuss strategic development subjects and trends within the profession.

IFPSM Awards

IFPSM recognise individual excellence and the contribution to the profession by leading stakeholders.

IFPSM offer three annual opportunities for members to nominate their members and stakeholders for consideration by the Board of Directors for the three Award categories.

This provides a real value opportunity to the associations to acknowledge their members contribution and celebrate their achievements.
<http://www.ifpsm.org/awards/>



Soeren Vammen awarding the President's Award to Professor Paul Davis

IFPSM Speakers Directory

Through its unique network IFPSM supports member's annual conferences by introducing Key Note presenters who can attend these events and use their significant expertise for the benefit of the delegates.

Summary

IFPSM has a unique value proposition to the profession and associations. It is a not for profit organisation which has a long history of delivering many real and tangible benefits to its members.

As with all membership organisations, IFPSM must always strive to evolve and deliver relevant benefits and by listening and acting on feedback from its global community, it will continue to ensure further successful development. It has in place some exciting plans which will be implemented next year. These will add to the value proposition and will retain and grow its membership base.

To make an application for membership to the unique Global Federation for the Profession, please contact:

Malcolm Youngson, IFPSM CEO.

Email: m.youngson@ifpsm.org

or to learn more visit our website: www.ifpsm.org

LIST OF IFPSM ASSOCIATIONS:

ARGENTINA	Asociación Argentina de Compras y Administracion de Material	www.comprasaacam.org.ar/
AUSTRIA	Bundesverband Materialwirtschaft, Einkauf und Logistik in Österreich Forum Einkauf	www.bmoe.at www.einkauf.opwz.com
BELGIUM	Association francophone Belge Des Cadres D'Achat et de Logistique VIB Opleiding Informatie NV	www.abcal.org www.bevib.be
BRAZIL	Conselho Brasileiro dos Executivos de Compras	www.cbec.org.br
CANADA	Supply Chain Management Association	www.scma.com
CHINA	China Federation of Logistics & Purchasing	www.cflp.org.cn
CROATIA	Croatian Association of Purchasing	www.hund.hr
DENMARK	Dansk Indkøbs- og Logistikforum	www.dilf.dk
ESTONIA	Estonian Purchasing and Supply Chain Management Association (PROLOG)	www.prolog.ee
FINLAND	Suomen Osta-ja Logistiikkayhdistys	www.logy.fi
GERMANY	Bundesverband Materialwirtschaft Einkauf und Logistik	www.bme.de
GREECE	Hellenic Purchasing Institute	www.hpi.gr
HONG KONG	Institute of Purchasing and Supply of Hong Kong	www.ipshk.org
HUNGARY	Hungarian Association of Logistics, Purchasing and Inventory Management	www.logisztika.hu
INDIA	Indian Institute of Materials Management	www.iimm.org
INDONESIA	Ikatan Ahli Pengadaan Indonesia	www.iapi-indonesia.org
IRELAND	Irish Institute of Purchasing and Materials Management	www.iipmm.ie
ISRAEL	Israel Purchasing and Logistics Managers Association	www.iplma.org.il
JAPAN	Japan Materials Management Association	www.jmma.gr.jp
KENYA	Kenya Institute of Supplies Management	www.kism.or.ke
MALAWI	Malawi Institute of Procurement and Supply	www.mips.mw
MALAYSIA	Malaysian Institute of Purchasing & Materials Management	www.mipmm.org
MEXICO	Asociación de Profesionales en Compras, Abastecimiento y Logística A.C.	www.aprocal.org.mx
NETHERLANDS	Nederlandse Vereniging voor Inkoop Management	www.nevi.nl
NIGERIA	Chartered Institute of Purchasing & Supply Management of Nigeria	www.cipsmn.org
NORWAY	Norsk Forbund for Innkjøp og Logistikk	www.nima.no
PHILIPPINES	Philippine Institute for Supply Management Procurement and Supply Institute of Asia	www.pism.org www.pasia.org
POLAND	Polskie Stowarzyszenie Menedżerów Logistyki	www.psml.pl
PORTUGAL	Associação Portuguesa De Compras e Aprovisionamento	www.apcadec.org.pt
RUSSIA	Federation Purchasing and Supply Management Russia	www.fzup.ru
SERBIA	Serbian Association of Public Procurement Professionals	www.upjn.org.rs
SINGAPORE	Singapore Institute of Materials Management	www.simm.org.sg
SLOVENIA	Združenje nabavnikov Slovenije	www.zns-zdruzenje.si

SPAIN	Asociación Española de Profesionales de Compras, Contratación y Aprovisionamientos	www.aerce.org
SRI LANKA	Institute of Supply and Materials Management	www.ismmsrilanka.com
SWEDEN	Swedish Purchasing and Logistics Association	www.silf.se
SWITZERLAND	procure.ch	www.procure.ch
TAIWAN	Supply Management Institute, Taiwan	www.smit.org.tw
TURKEY	Tusayder	www.tusayder.org
THAILAND	Purchasing and Supply Chain Management Association of Thailand	www.pscmt.or.th
TRINIDAD & TOBAGO	Caribbean Association of Procurement Professionals	http://cappweb.ring.com/
UGANDA	Institute of Procurement Professionals of Uganda	www.ippu.or.ug
<u>AFFILIATES</u>		
HONG KONG	Vocational Training Council	www.vtc.edu.hk
TANZANIA	Procurement and Supplies Professionals and Technicians Board	www.psptb.go.tz